

# COMPLETE LOGISTIC SERVICES BERHAD (716241-X) (Incorporated in Malaysia)

CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE SECOND QUARTER ENDED 30 SEPTEMBER 2016

23 November 2016

# COMPLETE LOGISTIC SERVICES BERHAD (716241-X) (Incorporated in Malaysia)

# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 30 SEPTEMBER 2016

RM'000	Note	As at 30.09.2016	As at 31.03.2016
KIVI UUU	Note	Unaudited	Audited
Assets		Chaddica	ruuncu
Property, plant and equipment		105,706	96,528
Non-current assets		105,706	96,528
		4.000	0.74
Inventories		1,099	854
Trade and other receivables		40,404	33,070
Tax recoverable		1,144	1,564
Cash and cash equivalents		17,470	21,738
Current assets		60,117	57,226
Total assets		165,823	153,754
Equity and liabilities			
Share capital		61,219	61,219
Treasury shares		(131)	(131)
Other reserves		5,735	5,631
Retained earnings	19	57,881	51,529
Equity attributable to owners of the Company		124,704	118,248
Non-controlling interests		621	535
Total equity		125,325	118,783
Borrowings (secured)	21	13,296	10,997
Deferred tax liabilities	21	4,908	4,788
Non-current liabilities		18,204	15,785
Trade and other payables		13,285	9,662
Borrowings (secured)	21	9,009	9,524
Current liabilities		22,294	19,186
Total liabilities		40,498	34,971
Total equity and liabilities		165,823	153,754
Net assets per share attributable to owners			
of the Company (RM)		1.02	0.97

The above condensed consolidated statement of financial position should be read in conjunction with the accompanying explanatory notes attached to these interim financial statements.

(Incorporated in Malaysia)

# CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE SECOND QUARTER ENDED 30 SEPTEMBER 2016

(These figures have not been audited)

		Current	•	Cumulativ	•
DMIOOO	NI-4-	3 months ended		6 month	
RM'000	Note	30.09.2016	30.09.2015	30.09.2016	30.09.2015
Revenue		31,044	30,831	60,783	62,928
Cost of sales		(25,135)	(24,391)	(48,810)	(49,678)
Gross profit		5,909	6,440	11,973	13,250
Other income		287	949	926	1,216
Marketing and distribution costs		(175)	(202)	(351)	(363)
Administration expenses		(1,529)	(1,747)	(3,076)	(3,253)
Other expenses		(590)	(576)	(1,078)	(1,066)
Finance costs		(259)	(252)	(554)	(448)
Profit before tax		3,643	4,612	7,840	9,336
Tax expense	18	(591)	(784)	(1,402)	(1,724)
Profit for the period		3,052	3,828	6,438	7,612
Other comprehensive income		-	-	-	-
<b>Total comprehensive income</b>		3,052	3,828	6,438	7,612
Profit attributable to:					
Owners of the Company		3,012	3,812	6,352	7,578
Non-controlling interest		40	16	86	34
Profit for the period		3,052	3,828	6,438	7,612
(D) 4 1 1 1 1 1 1					
Total comprehensive income					
attributable to:		2.012	2.012	( 252	7.570
Owners of the Company		3,012	3,812	6,352	7,578
Non-controlling interest		40	16	86	34
		3,052	3,828	6,438	7,612
Earnings per share					
attributable to owners of					
the Company:					
Basic (sen)	24	2.5	3.1	5.2	6.2
Diluted (sen)	24	2.5	3.1	5.2	6.2

The above condensed consolidated income statement should be read in conjunction with the accompanying explanatory notes attached to these interim financial statements.

(Incorporated in Malaysia)

# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE SECOND QUARTER ENDED 30 SEPTEMBER 2016

(These figures have not been audited)

		Attrib	utable to owner	rs of the Co	mpany			
		Non-Distri	butable		Distributable			
				Share			Non-	
	Share	Treasury	Share	option	Retained		controlling	Total
RM'000	capital	shares	premium	reserve	earnings	Total	interests	equity
At 1 April 2016	61,219	(131)	5,147	484	51,529	118,248	535	118,783
Total comprehensive income	·				·	·		·
for the period	-	-	-	-	6,352	6,352	86	6,438
Share option value	-	-	-	104	-	104	-	104
At 30 September 2016	61,219	(131)	5,147	588	57,881	124,704	621	125,325
At 1 April 2015	60,736	(131)	4,502	718	35,300	101,125	425	101,550
Total comprehensive income								
for the period	-	-	-	-	7,578	7,578	34	7,612
Issuance of shares	218	-	52	-	-	270	-	270
Share option value	-	-	-	170	-	170	-	170
At 30 September 2015	60,954	(131)	4,554	888	42,878	109,143	459	109,602

The above condensed consolidated statement of changes in equity should be read in conjunction with the accompanying explanatory notes attached to these interim financial statements.

# COMPLETE LOGISTIC SERVICES BERHAD (716241-X) (Incorporated in Malaysia)

# CONDENSED CONSOLIDATED STATEMENT OF CASH FLOW FOR THE SECOND QUARTER ENDED 30 SEPTEMBER 2016

(These figures have not been audited)

	6 months ended			
RM'000	30.09.2016	30.09.2015		
Cash flows from operating activities				
Profit before tax	7,840	9,336		
Adjustments for:				
Non-cash items	3,555	3,777		
Non-operating items	(2)	(8)		
Interest income	(242)	(227)		
Interest expense	554	448		
Operating profit before working capital changes	11,705	13,326		
Changes in working capital:				
Inventories	(245)	(524)		
Receivables	(7,254)	(1,708)		
Payables	1,562	624		
Cash generated from operations	5,768	11,718		
Net tax paid	(910)	(1,536)		
Net cash from operating activities	4,858	10,182		
Cash flows from investing activities				
Interest received	242	228		
Net cash outflow from the acqusition of a subsidiary	(357)	220		
Net cash inflow from the disposal of a subsidiary	47	_		
Purchase of property, plant and equipment	(3,257)	(11,454)		
	(3,237)	272		
Proceeds from disposal of property, plant and equipment Proceeds from issuance of shares	12			
	(2.212)	(10.684)		
Net cash used in investing activities	(3,313)	(10,684)		
Cash flows from financing activities				
Withdrawal of fixed deposits pledged to licensed bank	116	-		
Drawdown of term loan	530	8,285		
Interest paid	(554)	(448)		
Net repayment of borrowings	(5,176)	(4,658)		
(Repayment to)/Advances from a director	(1,155)	30		
Net cash (used in)/from financing activities	(6,239)	3,209		
Net changes in cash and cash equivalents	(4,694)	2,707		
Cash and cash equivalents at the beginning of financial year	21,396	15,095		
Cash and cash equivalents at the end of financial year	16,702	17,802		
	,			
Analysis of cash and cash equivalents	6765	12 105		
Fixed deposits	6,765	12,105		
Cash and bank balances	10,705	7,022		
	17,470	19,127		
Bank overdraft	(595)	(1,054)		
Fixed deposits pledged to licensed bank	(173)	(271)		
	16,702	17,802		

The above condensed consolidated statement of cash flow should be read in conjunction with the accompanying explanatory notes attached to these interim financial statements.

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#### PART A: EXPLANATORY NOTES PURSUANT TO MFRS 134

#### 1 Basis Of Preparation

This unaudited interim financial report has been prepared in accordance with MFRS134: Interim Financial Reporting and paragraph 9.22 of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad and should be read in conjunction with the audited financial statements of the Group for the financial year ended 31

The accounting policies adopted by the Group in this interim financial report are consistent with those adopted in the most recent audited financial statements for the financial year ended 31 March 2016 except for the following new MFRS, Amendments to MFRS and IC Interpretations to be applied by the Group for the financial periods beginning on or after 1 April 2016:

MFRS14 Regulatory Deferral Accounts

Amendments to MFRS10, MFRS12 and MFRS128 - Investment Entities: Applying the Consolidation Exception

Amendments to MFRS11: Accounting for Acquisitions of Interests in Joint Operations

Amendments to MFRS101 Presentation of Financial Statements - Disclosure Initiative

Amendments to MFRS116 and MFRS138 - Clarification of Acceptable Methods of Depreciation and

Amendments to MFRS116 and MFRS141 - Agriculture: Bearer Plants

Amendments to MFRS127 - Equity Method in Separate Financial Statements

Annual Improvements to MFRSs 2012 - 2014 Cycle

The adoption of the above pronouncements did not have any significant effects on this interim financial report upon their initial application.

The Group has not adopted the following Amendments to MFRS that have been issued but not yet effective:

MFRS9 Financial Instruments (IFRS9 issued by IASB in July 2014)

MFRS15 Revenue from Contracts with Customers

MFRS16 Leases

Amendments to MFRS2 Share-based Payment - Classification and Measurement of Share-based Payment transactions

Amendments to MFRS10 and MFRS128 - Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

Amendments to MFRS15 - Effective Date of MFRS15

Amendments to MFRS107 - Disclosure Initiative

Amendments to MFRS112 - Recognition of Deferred Tax Assets for Unrealised Losses

The Group will adopt the above pronouncements when they become effective in the respective financial periods. These pronouncements are not expected to have any significant effects to the Group upon their initial application.

#### 2 Seasonality Or Cyclicality Of Operations

The business operations of the Group are subject to the forces of supply and demand and thus, could display cyclical trends.

#### 3 Unusual Items Due To Their Nature, Size Or Incidence

There were no unusual items affecting assets, liabilities, equity, net income or cash flows during the quarter ended 30 September 2016.

#### 4 Significant Estimates And Changes In Estimates

There were no changes in estimates that had any material effects during the quarter ended 30 September 2016.

#### 5 Debt And Equity Securities

There were no issuances, repurchases or repayments of debt and equity securities during the quarter ended 30 September 2016.

#### 6 Dividends Paid

There were no dividends paid during the current and previous corresponding quarter.

### 7 Segmental Information

The Group's operations comprise the following business segments:

Logistics: Total logistic services provider including trading of freight, haulage, lorry and trucking, custom

clearance and Inland Port operation

Shipping: Provision of marine transportation services

Others : Trading of goods, insurance agency and investment holding

RM'000	Logistics	Shipping	Others	Total	Elimination	Group
Results For 3 Months Ended						
30 September 2016						
External revenue	25,765	3,618	1,661	31,044	-	31,044
Intersegment revenue	1,892	295	2,553	4,740	(4,740)	-
Total revenue	27,657	3,913	4,214	35,784	(4,740)	31,044
Segment profit	4,425	656	627	5,708	(90)	5,618
Depreciation	(1,440)	(56)	(132)	(1,628)	(205)	(1,833)
Interest income	12	-	105	117	-	117
Finance costs	(103)	-	(156)	(259)	-	(259)
Profit before tax	2,894	600	444	3,938	(295)	3,643
Tax expense	(541)	-	(83)	(624)	33	(591)
Profit after tax	2,353	600	361	3,314	(262)	3,052
30 September 2015						
External revenue	24,366	4,131	2,334	30,831	-	30,831
Intersegment revenue	1,727	-	3,305	5,032	(5,032)	-
Total revenue	26,093	4,131	5,639	35,863	(5,032)	30,831
Segment profit	5,017	1,248	1,470	7,735	(1,150)	6,585
Depreciation	(1,450)	(94)	(102)	(1,646)	(196)	(1,842)
Interest income	25	1	95	121	-	121
Finance costs	(207)	-	(45)	(252)	-	(252)
Profit before tax	3,385	1,155	1,418	5,958	(1,346)	4,612
Tax expense	(652)	(175)	4	(823)	39	(784)
Profit after tax	2,733	980	1,422	5,135	(1,307)	3,828

### Segmental Information (continued)

RM'000	Logistics	Shipping	Others	Total	Elimination	Group
Results For 6 Months Ended						
30 September 2016						
External revenue	51,112	6,852	2,819	60,783	-	60,783
Intersegment revenue	5,047	629	5,193	10,869	(10,869)	-
Total revenue	56,159	7,481	8,012	71,652	(10,869)	60,783
Segment profit	9,552	1,410	811	11,773	58	11,831
Depreciation	(2,872)	(112)	(283)	(3,267)	(412)	(3,679)
Interest income	25	-	217	242	-	242
Finance costs	(257)	-	(297)	(554)	-	(554)
Profit before tax	6,448	1,298	448	8,194	(354)	7,840
Tax expense	(1,288)	(1)	(168)	(1,457)	55	(1,402)
Profit after tax	5,160	1,297	280	6,737	(299)	6,438
30 September 2015						
External revenue	50,912	8,052	3,964	62,928	-	62,928
Intersegment revenue	3,396	158	6,211	9,765	(9,765)	-
Total revenue	54,308	8,210	10,175	72,693	(9,765)	62,928
Segment profit	10,363	2,101	2,350	14,814	(1,650)	13,164
Depreciation	(2,885)	(127)	(186)	(3,198)	(409)	(3,607)
Interest income	38	2	187	227	-	227
Finance costs	(403)	-	(45)	(448)	-	(448)
Profit before tax	7,113	1,976	2,306	11,395	(2,059)	9,336
Tax income/(expense)	(1,377)	(276)	(150)	(1,803)	79	(1,724)
Profit after tax	5,736	1,700	2,156	9,592	(1,980)	7,612
Assets and Liabilities As At						
30 September 2016						
Segment/Total assets	97,012	25,221	141,039	263,272	(97,449)	165,823
Segment/Total liabilities	39,318	4,775	44,941	89,034	(48,536)	40,498
30 September 2015						
Segment/Total assets	95,465	21,097	117,230	233,792	(83,413)	150,379
Segment/Total liabilities	46,788	5,851	23,642	76,281	(35,504)	40,777

#### 8 Related Party Disclosures

Significant recurrent related party transactions are as follows:

	3 month	3 months ended 6 months ended		
RM'000	30.09.2016	30.09.2015	30.09.2016	30.09.2015
Companies in which certain Directors				
have interests:				
Revenue from services rendered	1,942	1,249	3,893	3,195
Forwarding service charges payable	395	329	735	657
Fuel payable	844	987	1,669	1,939
Spare parts payable	51	25	73	79
Rental income receivable	6	6	12	12
Warehouse expense payable	60	22	103	29

The Directors are of the opinion that the above transactions have been established on terms and conditions that are not materially different from those obtainable in transactions with unrelated parties.

#### 9 Valuation of Property, Plant and Equipment

There was no valuation on property, plant and equipment during the current and previous corresponding quarter.

#### 10 Capital Commitments

As at the end of the reporting quarter, the Group has approved and contracted for capital commitments of RM6.13 million in respect of property, plant and equipment.

#### 11 Contingent Assets And Liabilities

There were no changes in contingent liabilities and contingent assets since the end of last financial year.

#### 12 Changes in Composition of the Group

The Company had on 9 August 2016 entered into a Sale and Purchase Agreement ("SPA") for the disposal of the entire equity interest in Complete Tug & Barge Sdn Bhd ("CTB") consisting of 10,000 ordinary shares of RM1.00 each for a cash consideration of RM50,000. Following the completion of the disposal on the same day, CTB has ceased to be a wholly-owned subsidiary of the Company.

Save as disclosed above, there were no other changes in the composition of the Group during the current quarter.

#### 13 Events After The Reporting Period

There were no material events subsequent to the end of the current quarter.

(Incorporated in Malaysia)

# PART B: EXPLANATORY NOTES PURSUANT TO MAIN MARKET LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD

#### 14 Analysis Of Performance - Comparison With Preceding Year Corresponding Quarter

During the quarter under review, the Group recorded a slight increase in revenue of RM0.21 million compared to the preceding year corresponding quarter ("corresponding quarter"). However, the Group reported a decrease in pre-tax profit of RM0.97 million compared to the corresponding quarter.

#### (a) Logistics

Revenue of the logistic segment has increased by RM1.56 million as compared to the corresponding quarter. However, this segment recorded a lower pre-tax profit by RM0.49 million as compared to the corresponding quarter mainly due to slowdown in the land transportation business during festive season.

#### (b) Shipping

Revenue of the shipping segment has decreased by RM0.22 million as compared to the corresponding quarter. With the decrease in revenue, its pre-tax profit decreased by RM0.56 million as compared to the corresponding quarter.

#### 15 Comparison With Immediate Preceding Quarter

	3 montl	3 months ended			
RM'000	30.09.2016	30.06.2016	Changes		
Revenue	31,044	29,739	1,305		
Profit before tax	3,643	4,197	(554)		

Revenue of the Group in the current quarter has increased by RM1.31 million. The Group's pre-tax profit was lower by RM0.56 million mainly due to higher operating costs as compared to the preceding quarter.

### 16 Commentary On Prospects

The current uncertainty in the domestic and regional economy has close impact on the Group's performance, thus the Board anticipates the Group's business to remain challenging for the remaining financial year. The Group will continue to focus on the logistic segment through its investment in additional warehousing facilities. Warehouses under construction currently and expected to be completed towards the end of the financial year 2017 will contribute positively to the results of the Group.

Barring unforeseen circumstances, the Board is optimistic that the financial performance of the Group for the remaining financial year will remain positive.

#### 17 Profit Forecast

Not applicable.

#### 18 Tax Expense

	3 month	ıs ended	6 months ended		
RM'000	30.09.2016	30.09.2015	30.09.2016	30.09.2015	
Income tax	545	714	1,282	1,609	
Deferred tax	46	70	120	115	
Total tax expense	591	784	1,402	1,724	

Income tax is calculated at the statutory tax rate of 24% of the estimated assessable profit for the period.

The overall effective tax rate of the Group is lower than the statutory tax rate, mainly due to tax incentives available.

#### 19 Retained Earnings

20.00.2017	
30.09.2016	31.03.2016
101,114	94,767
(4,851)	(4,788)
96,263	89,979
(38,382)	(38,450)
57,881	51,529
	101,114 (4,851) 96,263 (38,382)

#### 20 Corporate Proposals

Guper Integrated Logistics Sdn Bhd, a wholly-owned subsidiary of the Company had on 12 July 2016 accepted an Islamic Financing Package of Structured Commodity Financing-i of RM18.0 million from Al Rajhi Bank which is secured by a corporate guarantee of the Company in order to repay the term loan and to redeem the properties charged from Hong Leong Bank as well as to part finance the construction cost of a new warehouse in Port Klang Free Zone.

Pengangkutan Sekata Sdn Bhd, a wholly-owned subsidiary of the Company had on 17 August 2016 accepted an Islamic Financing Package of Structured Commodity Financing-i of RM4.064 million from Al Rajhi Bank which is secured by a corporate guarantee of the Company in order to part finance the acquisition of a piece of land at Kawasan Perindustrian Pasir Gudang together with a factory building erected thereon.

Save as disclosed above, there were no other corporate proposals announced but not completed as at the reporting date.

#### 21 Borrowings (secured)

	As at	As at
RM'000	30.09.2016	31.03.2016
Short term borrowings:		
Bank overdraft	595	53
Hire purchase	2,622	3,307
Term loans	5,792	6,164
	9,009	9,524
Long term borrowings:		
Hire purchase	331	1,383
Term loans	12,965	9,614
	13,296	10,997
Total borrowings	22,305	20,521

#### 22 Changes In Material Litigation

There was no material litigation against the Group as at the reporting date.

#### 23 Proposed Dividend

No dividend has been proposed during the current quarter.

#### 24 Earnings Per Share ("EPS")

	3 month	3 months ended		ns ended
	30.09.2016	30.09.2015	30.09.2016	30.09.2015
Profit attributable to Owners of				
the Company (RM'000)	3,012	3,812	6,352	7,578
Weighted average number of				
ordinary shares in issue ('000)	122,119	121,508	122,119	121,508
Effect of dilution ('000)	-	938	-	938
Adjusted weighted average number of				
ordinary shares in issue ('000)	122,119	122,446	122,119	122,446
Basic EPS (sen)	2.5	3.1	5.2	6.2
Diluted EPS (sen)	2.5	3.1	5.2	6.2

#### 25 Auditors' Report On Preceding Annual Financial Statements

The auditors' report on the financial statements for the financial year ended 31 March 2016 was unqualified.

#### 26 Profit Before Tax

	6 months ended		6 months ended	
RM'000	30.09.2016	30.09.2015	30.09.2016	30.09.2015
Profit before tax is arrived at after				
crediting/(charging):				
Interest income	117	121	242	227
Other income including investment income	170	828	684	989
Interest expense	(259)	(252)	(554)	(448)
Depreciation	(1,833)	(1,842)	(3,679)	(3,607)
Gain on disposal of a subsidiary	1	-	1	-
Realised gain in foreign exchange	46	168	129	320
Unrealised gain in foreign exchange	14	70	57	38
Gain on bargain purchase	-	-	148	-

Save as disclosed above, there were no other material provision for and write off of receivables, provision for and write off of inventories, gain or loss on disposal of quoted investment or properties, impairment of assets, gain or loss on derivatives or exceptional items for current quarter under review.

#### 27 Authorised For Issue

The condensed consolidated interim financial statements were authorised for issue by the Board of Directors in accordance with a resolution of the Directors on 23 November 2016.